




Price List - 2017

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with End of Year promo pricing

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KEY	
	Custom (20% initial deposit) These items are made one at a time. Lead time will be quoted at point of purchase.
	Group One (regularly scheduled items 50% deposit required)
	Currently on web site
	New Introduction
	September mailing

Pricing is subject to change.



Cat. Pg.	Chests of Drawers	Order Entry CHERRY	Order Entry TIGER MAPLE	Manufacture Suggested Retail Price	Factory Price	Ship Via	END of YEAR Price	Price With Coupon
	Country Four Drawer Chest - Limited Edition	C4C-C	C4C-T	2,995	2,095	BW	1,995	1,795
42	Four Drawer Chippendale Chest	4DC-C	4DC-T	3,950	2,750	BW	2,500	2,250
	Four Drawer Chippendale File Chest (2 file drawers std)	4DCF-C	4DCF-T	4,395	3,075	BW	2,750	2,475
43	Five-Drawer Chippendale Chest	5DC-C	5DC-T	4,575	3,195	BW	2,750	2,475
	Five-Drawer Chippendale Chest (cherry w/tiger drawer/Hepp brass)	5DC-CT	N/A	4,575	3,195	BW	2,750	2,475
42	Six Drawer Chippendale Chest	6DC-C	6DC-T	5,375	3,750	BW	3,250	2,925
41	Ten-Drawer Chippendale Chest	10DC-C	10DC-T	6,750	4,725	BW	4,295	3,850
45	Mule Chest (Double Dresser) Bracket feet	DDR-C	DDR-T	7,550	5,275	BW	4,795	4,295
	Mule Chest (Double Dresser) Ogee feet	DDROF-C	DDROF-T	7,700	5,395	BW	4,795	4,295
37	Massachusetts Four-Drawer Chest	M4DC-C	M4DC-T	5,195	3,625	BW	4,295	3,295
37	Block & Shell Chest	B&S-C	B&S-T	10,225	7,150	BW	6,250	5,625
39	Oxbow Chest	OXB-C	OXB-T	6,950	4,850	BW	3,695	3,295
39	Serpentine Chest	SERP-C	SERP-T	6,750	4,725	BW	4,295	3,275
38	Philidelphia 4 Drawer Chest	P4DC-C	P4DC-T	6,895	4,825	BW	4,825	4,350
Chest-on-Chests / Frames								
27	Bonnet Top Chest-on-Chest	BTCOC-C	BTCOC-T	15,700	10,995	BW		9,895
33	Dunlap Six-Drawer Chest-on-Frame (Collector Series)	D6COFCS-C	D6COFCS-T	9,875	6,900	BW	4,995	4,496
34	Dunlap Six Drawer Chest on Frame SPNEA (no carving)	D6COFS-C	D6COFS-T	8,295	6,200	BW		5,580
29	Flat Top Chest-on-Chest	FTCOC-C	FTCOC-T	13,000	9,100	BW		8,195
29	Flat Top Chest-on-Chest w/ Basketweave top	FTCOCBW-C	FTCOCBW-T	14,150	9,890	BW		8,895
35	Miniature Queen Anne Chest-on-Frame	MCOF-C	MCOF-T	4,700	3,295	BW	2,895	2,595
34	Dunlap Five-Drawer Chest-on-Frame	D5COF-C	D5COF-T	7,225	6,700	BW		6,025
35	Queen Anne 5 Drawer Chest-on-Frame	QACOF-C	QACOF-T	6,750	6,500	BW		5,850
28	Dunlap Chest on Chest on Frame	DCOCF-C	DCOCF-T	17,295	12,095	BW		10,885
Highboys & Lowboys								
22	Bonnet Top Highboy	BTHB-C	BTHB-T	12,495	9,750	BW		8,775
20	Flat Top Highboy	FTHB-C	FTHB-T	7,850	5,495	BW	4,950	4,450
21	Dunlap Highboy	DHB-C	DHB-T	14,150	9,895	BW	8,995	7,995
71	Slate Top Lowboy	STLB-C	STLB-T	4,425	3,095	BW		2,785
71	Connecticut Lowboy	CLB-C	CLB-T	3,600	2,525	BW	2,495	2,250
71	New England Lowboy	NELB-C	NELB-T	2,995	2,095	BW	2,050	1,795



Cat. Pg.	Secretaries	Order Entry Number CH	Order Entry Number TM	Manufacture Suggested Retail Price	Factory Price	Ship Via	END of YEAR Price	Price with Coupon
10	Bonnet Top Secretary	BTS-C	BTS-T	22,475	15,725	BW	13,995	12,500
11	Flat Top Secretary	FTS-C	FTS-T	19,325	13,525	BW	12,995	11,700
Desks, Writing Tables & Bookcases								
★	Computer/Writing Desk - 2 drawers	C/WD-C	C/WD-T	2,425	1,650		1,250	1,125
★	Computer/Writing Desk - 3 drawers	C/WD3-C	C/WD3-T	2,670	1,869		1,595	1,395
★	Computer/Writing Desk - 3 drawers with gallery	C/WD3G-C	C/WD3G-T	3,550	2,469		1,995	1,795
★	Computer Desk Gallery	CDG-C	CDG-T	885	600			540
15	Slant Lid Desk	SLD-C	SLD-T	12,075	8,995	BW	8,500	7,500
14	Library Desk (w 2 file drawers std)	LIBDSK-C	LIBDSK-T	10,350	7,250	BW		6,525
18	Queen Anne Desk on Frame	QADOF-C	QADOF-T	6,950	4,250	UPS		3,825
17	Breakfront Bookcase	BFBKC-C	BFBKC-T	24,350	17,050	BW		15,350
	Sofa Table Bookcase New Introduction	STBKC-C	STBKC-T	6,600	3,595			3,225
17	Low Bookcase	LBKC-C	LBKC-T	3,295	2,300	BW	1,995	1,795
17	Early American Bookcase w/ Ogee Feet	EABKCWO-C	EABKCWO-T	4,295	2,995	BW	2,695	2,395
17	Early American Bookcase w/ Bracket Base	EABKCWB-C	EABKCWB-T	4,150	2,895	BW		2,595
16	Rhode Island Three-Drawer Writing Surface	RIWS-C	RIWS-T	4,700	3,295	BW	2,950	2,650
16	Rhode Island Three-Drawer Writing Table	3DRIWT-C	3DRIWT-T	3,950	2,750	BW		2,475
16	Rhode Island Two-Drawer Writing Table	2DRIWT-C	2DRIWT-T	3,450	2,400	BW		2,150
Hutches, Cupboards, & Cabinets								
	Boston Hutch	BSTHTC-C	BSTHTC-T	15,700	10,995	BW		9,895
	Corner Cupboard w/glass door (12 pane)	CCBWG-C	CCBWG-T	7,850	5,495	BW	4,950	4,450
★	Jelly Cupboard -33 3/4 W x 18 1/2 D x 66 H - shelves 28 3/4 W x 15 D	JC-C	JC-T	4,565	3,195	BW	2,775	2,495
53	Linen Press	LP-C	LP-T	14,150	9,895	BW		8,895
54	Low Cupboard	LCB-C	LCB-T	5,000	3,250	BW	2,895	2,595
	Low Cupboard with glass doors	LCBG-C	LCBG-T	5,825	4,075	BW		3,669
51	Stepback Cupboard w/ 12-pane glass doors	SBC-C	SBC-T	11,795	7,250	BW	6,500	5,795
54	Storage Cabinet, 2 drawers (Entertainment Center)	ENT2-C	ENT2-T	11,475	8,025	BW		7,225
	Vermont Media Cabinet with glass doors (44W x 21D x 28H)	UMCG-C	UMCG-T	3,450	2,550		2,295	1,995
22	Media Cabinet - 4 panel High	MC4-C	MC4-T	10,350	7,250	BW		6,525
	Media Cabinet - 4 panel Low	LOWMC4-C	LOWMC4-T	6,750	4,725	BW	3,595	3,195
	Media Cabinet - 3 panel High	MC3-C	MC4-T	9,275	6,495	BW		5,845
	Media Cabinet - 3 panel Low	LOWMC3-C	LOWMC4-T	6,295	4,395	BW	3,495	3,150
	Media Cabinet - 4 panel High with Bookcases	MCBC4-C	MCBC4-T	18,850	13,195	BW		11,875
Wrap around doors available - High \$500 Low \$300								
Huntboards, Sideboards, & Servers								
	Boston Server	BS-C	BS-T	11,475	8,995	BW	8,500	7,650
69	Connecticut Server	CTS-C	CTS-T	4,425	3,995	BW		
69	Country Hepplewhite Server, 3 drawer	3DHWS-C	3DHWS-T	3,150	2,195	BW		
	Country Hepplewhite Server, 3 drawer CH w/TM	3DHWS-CT	N/A	3,150	2,195	BW		
69	Country Hepplewhite Server, 2 drawer	2DHWS-C	2DHWS-T	2,995	2,095	BW		
	Country Hepplewhite Server, 2 drawer CH w/TM	2DHWS-CT	N/A	2,995	2,095	BW		
67	Country Hepplewhite Sideboard	CHSB-C	CHSB-T	6,150	4,295	BW	3,850	3,450
67	Dunlap Sideboard	DSB-C	DSB-T	7,850	5,495	BW	5,295	4,795
68	Four Drawer Huntboard	4DHTB-C	4DHTB-T	4,700	3,295	BW	2,695	2,425
	Four Drawer Huntboard CH w/TM	4DHTB-CT	N/A	4,700	3,295	BW	2,695	2,425
68	Six Drawer Huntboard	6DHTB-C	6DHTB-T	5,050	3,525	BW	3,295	2,950
68	Six Drawer Huntboard CH w/TM	6DHTB-CT	N/A	5,050	3,525	BW	3,295	2,950



Cat. Pg.	Console Tables	Order Entry Number CH	Order Entry Number TM	Manufacture Suggested Retail Price	Factory Price	Ship Via	END of YEAR Price	Price with coupon
	Hepplewhite Console Table (48 w x 18D x 29H)	HWCS-C	HWCS-T	2,350	1,650	BW	1,495	1,295
	Sheraton Console Table (38W x 17D x 29H)	SCT-C	SCT-T	2,275	1,750	BW	1,595	1,395
	William & Mary Console Table (48W x 18D x 29H)	WMCONT-C	WMCONT-T	2,850	1,995	BW		1,795
Tea Tables								
76	Nantucket Tea Table	NTT-C	NTT-T	3,150	2,195	BW		1,975
75	Small Porringer Top Tea Table	MPORTT-C	MPORTT-T	1,100	775	UPS	595	529
75	Small Queen Anne Cookie Corner Tea Table	MCCTT-C	MCCTT-T	1,100	775	UPS	595	529
75	Small Queen Anne Oval Top Tea Table	MOTT-C	MOTT-T	995	775	UPS	595	529
75	Large Queen Anne Porringer Tea Table	PORTT-C	PORTT-T	1,275	895	BW	795	695
75	Large Queen Anne Cookie Corner Tea Table	CCTT-C	CCTT-T	1,275	895	BW	795	695
75	Large Queen Anne Oval Tea Table	OTT-C	OTT-T	1,150	895	BW	795	695
Coffee Tables								
	Live Edge Coffee Table 47 1/2 W x 23 1/2 D x 20 H	LECT-C	LECT-T	1,295	995	UPS	795	695
☆	N.E. Coffee Table 36W x 18 D x 20 H removable leg	NECT-C	NECT-T	850	595	UPS	417	375
77	Porringer Coffee Table	PORCT-C	PORCT-T	1,575	1,095	BW	795	695
77	William and Mary Coffee Table (rectangle)	WMCTR-C	WMCTR-T	1,575	1,095	BW	695	595
77	William and Mary Coffee Table (square)	WMCTS-C	WMCTS-T	2,050	1,425	BW	1,095	979
☆	Vermont 2 drawer Coffee Table (40W x 23D x 20H) - with 3 leg styles - <i>Optional Glass Top</i> ADD \$125	2DCT-C	2DCT-T	2,325	1,195	BW	795	695
☆	Vermont 3 drawer Coffee Table (56W x 23D x 20H) - with 3 leg styles - <i>Optional Glass Top</i> - ADD \$200	3DCT-C	3DCT-T	2,670	1,495	BW	1,095	979
☆	Vermont 2 drawer Coffee Table with Shelf (46W x 23D x 20H) - square leg only - <i>Optional Glass Top</i> - ADD \$150	2DCTS-C	2DCTS-T	2,670	1,395	BW	1,055	950
Candlestands								
81	Spider Leg Candlestand	SLCS-C	SLCS-T	1,425	995	UPS	495	450
81	Tilt-Top Candlestand	TTCS-C	TTCS-T	1,575	1,095	UPS	695	625
	Common Candlestand	CCS-C	CCS-T	795	550	BW		495
☆	Federal Oval Piecrust Candlestand - tilt top	FCS-C	FCS-T	3,150	2,195	BW	1,975	1,775
Mirrors								
82	Large Chippendale Mirror	LCM-C	LCM-T	1,150	795	UPS	695	625
82	Small Chippendale Mirror	SCM-C	SCM-T	895	600	UPS	450	395
83	Queen Anne Mirror	QAM-C	QAM-T	575	395	UPS	275	249
	Courting Mirror			695	475	UPS		425
	Tavern Mirror	TVM-C	TVM-T	395	275	UPS	225	199
83	William and Mary Mirror (24" x 30")	WMM24X30-C	WMM24X30-T	950	650	UPS	495	450
83	William and Mary Mirror (30" x 42")	WMM30X42-C	WMM30X42-T	1,100	775	BW		695
☆	Petite Wm & Mary Mirror (18" x 24")	WMM18x24-C	WMM18x24-T	450	395	UPS	330	295



Cat. Pg.	Stools and Benches	Order Entry Number CH	Order Entry Number TM	Manufacture Suggested Retail Price	Factory Price	Ship Via	END of YEAR Price	Price with coupon
85	Chippendale Bench	CB-C	CB-T	1,575	1,095	UPS		985
85	Chippendale Stool	CS-C	CS-T	1,150	895	UPS		795
85	Queen Anne Bench	QAB-C	QAB-T	1,575	1,295	UPS		1,165
85	Queen Anne Stool	QAS-C	QAS-T	1,150	995	UPS		895
★	Hall Bench	HB-C	HB-T	1,169	899	UPS	595	495
	Accessories							
82	Quilt Rack	QLT-C	QLT-T	700	595	UPS		535
★	N.E. Quilt Rack	NEQ-C	NEQ-T	469	325	UPS	225	199
83	Pipe Box			700	495	UPS		445
	Planter Bench with Granite Seat	PBG-C	PBG-T	1,725	1,200	BW		1,080
★	New Keepsake Box - choose a milk paint	KB-C	KB-T	289	200	UPS	140	125
	Blanket Chests							
45	Blanket Chest with two drawers	BLKC2-C	BLKC2-T	4,925	2,995	BW	2,695	2,395
	Blanket Chest w/out drawers	BLKC0-C	BLKC0-T	4,575	3,195	BW		2,875
	Low Blanket Chest (39W x 19 1/2 D x 20 1/4 H)	LBC-C	LBC-T	2,575	2,100	BW	1,895	1,695
★	Mini Blanket Chest	MBC-C	MBC-T	1,425	995	BW		895
45	Nantucket Blanket Chest (Maple with Inlay)	N/A	NBC-M	5,195	3,695	BW	3,225	2,895
	Nightstands & End Tables							
87	Country Hepplewhite Nightstand	CHNS-C	CHNS-T	995	675	UPS	500	450
★	Country Small Four drawer Chest - black case	CS4C-C	CS4C-T	1,645	1,150	BW	895	795
★	Country Two drawer Nightstand - black case	C2NS-C	C2NS-T	1,425	995	BW	795	695
★	N.E. Country Night Stand- One drawer- hardwood case - removable leg	NENS-C	NENS-T	695	495	UPS	415	375
	Ezra Nightstand	EZN-C	EZN-T	565	395	UPS		355
43	Miniature Five Drawer Chippendale Chest (Ogee feet) Standard	M5DC-C	M5DC-T	3,295	2,300	UPS	1,995	1,795
43	Miniature Five Drawer Chippendale Chest (Bracket feet)	M5DCBF-C	M5DCBF-T	3,150	2,195	UPS	1,895	1,695
	New York Nightstand - Limited Edition	NYNS-C	NYNS-T	1,150	795	UPS	650	585
	Sheraton Corner Nightstand	SCNS-C	SCNS-T	1,575	1,095	BW		
87	Sheraton Nightstand w/ shelf	SNTWS-C	SNTWS-T	1,425	995	UPS	795	695
	Sheraton Nightstand w/ shelf CH W/Tm	SNTWS-CT	N/A	1,425	995	UPS	795	695
87	Sheraton Nightstand w/o shelf	SNTWO-C	SNTWO-T	1,295	895	UPS	650	585
	Sheraton Nightstand w/o shelf CH W/TM	SNTWO-CT	N/A	1,225	850	UPS	650	585
87	Sheraton Two-Drawer Nightstand	2DSNT-C	2DSNT-T	1,895	1,325	BW	1,195	1,075
★	Sheraton WIDE Nightstand (28W x 17D x 29H)	WSN-C	WSN-T	2,100	1,470	BW	1,295	1,150
42	Small Four-Drawer Chippendale Chest (nightstand)	S4DC-C	S4DC-T	2,995	2,095	UPS	1,200	1,080
★	Small Hepplewhite Nightstand with drawer (13 1/2 square x 27H)	SHN-C	SHN-T	620	395	UPS	295	265



Cat. Pg.	Formal Dining Tables & Chairs	Order Entry Number CH	Order Entry Number TM	Manufacture Suggested Retail Price	Factory Price	Ship Via	END of YEAR Price	Price with coupon
56	Pedestal Dining Table, double , (OVAL) 2 leaves	DPDTC-C	DPDTC-T	10,375	6,500	BW	5,550	4,995
56	Rectangular Pedestal Dining Table, double , 2 leaves	DPDTR-C	DPDTR-T	10,375	6,500	BW	5,195	4,675
56	Pedestal Dining Table, triple , 2 leaves	TPDTC-C	TPDTC-T	14,950	10,450	BW		9,400
56	Small (OVAL) Pedestal Dining Table, double , 2 leaves	SPDTC-C	SPDTC-T	9,450	6,500	BW	5,550	4,995
56	Small Rectangular Pedestal Dining Table, double , 2 Leaves	SPDTR-C	SPDTR-T	9,450	6,500	BW	5,550	4,995
57	Chippendale Arm Chair, carved	AAC-C	AAC-T	2,295	1,495	BW	1,195	1,075
57	Chippendale Side Chair, carved	SAC-C	SAC-T	2,050	1,295	BW	1,095	990
57	Chippendale Arm Chair, uncarved	ARM-C	ARM-T	1,825	1,295	BW	1,095	990
57	Chippendale Side Chair, uncarved	SIDE-C	SIDE-T	1,650	1,095	BW	995	895
57	Queen Anne Arm Chair	QAAC-C	QAAC-T	2,295	1,495	BW	1,195	1,075
57	Queen Anne Side Chair	QASC-C	QASC-T	2,050	1,295	BW	1,095	990
57	Carved Double Chippendale Settee	CDCS-C	CDCS-T	5,150	3,595	BW		3,235
	Casual Dining Tables							
60	Farmers Dining Table (36" X 72")	FDT36X72-C	FDT36X72-T	5,295	3,695	BW	2,995	2,695
60	Farmers Dining Table (40" X 62")	FDT40X62-C	FDT40X62-T	4,995	3,495	BW	2,885	2,595
60	Farmers Dining Table (40" X 72")	FDT40X72-C	FDT40X72-T	5,700	3,995	BW	3,330	2,995
	Farmers Dining Table (42" X 42")	FDT42X42-C	FDT42X42-T	4,279	2,995	BW	2,550	2,295
61	Harvest Table (58")	HVT58-C	HVT58-T	4,575	3,595	BW		3,235
61	Harvest Table (74")	HVT74-C	HVT74-T	4,700	3,995	BW		3,595
62	Porringer Dining Table (36" x 72")	PORDT-C	PORDT-T	4,700	3,795	BW	2,695	2,425
61	Trestle Table (58")	TRST58-C	TRST58-T	3,850	3,595	BW		3,235
61	Trestle Table (74")	TRST74-C	TRST74-T	4,150	3,995	BW		3,595
60	William & Mary Dining Table (36" x 72")	WMDT36X72-C	WMDT36X72-T	5,495	3,995	BW		3,595
60	William & Mary Dining Table (40" x 62")	WMDT40X62-C	WMDT40X62-T	490	3,595	BW	2,995	2,695
60	William & Mary Dining Table (40" x 72")	WMDT40X72-C	WMDT40X72-T	5,625	3,995	BW		3,595
	William & Mary Dining Table (42" x 42")	WMDT42X42-C	WMDT42X42-T	3,995	2,950	BW		2,650
	Company Board Extensions for W&M and Farm Tables			1,350	950	BW		
	W&M and Farmers Tables available in painted base							
	Package Pricing available on ALL Dining SETS - Formal and Casual							



Cat. Pg.		Order Entry Number CH	Order Entry Number TM	Manufacture Suggested Retail Price	Factory Price	Ship Via	END of YEAR Price	Price with coupon
	VERMONT COLLECTION							
☆	Rectangular Extension Dining Table (40W x 60L x 30H with 2-12" leaves) - - 3 leg options	REDT12-C	REDT12-T	4,995	3,495	BW		
☆	Vermont Rectangular Extension Dining Table (40W x 60L x 30H with 2-18" leaves) - - 3 leg options	REDT18-C	REDT18-T	5,695	3,895	BW	2,995	2,695
☆	48" Round Extension Dining Table with one 18" leaf - square apron - 3 leg options	48RNDE-C	48RNDE-T	4,279	2,995	BW		
☆	48" Round Extension Dining Table with two 18" leaves - square apron - 3 leg options	48RND2E-C	48RND2E-T	4,995	3,495	BW		
☆	Vermont Arm Chair	VAC-C	VAC-T	1,000	795	BW		
☆	Vermont Side Chair	VSC-C	VSC-T	995	695	BW		
	Breakfast Tables & Ships Table							
58	48" Round Tilt-Top Tripod Breakfast Table	48RND-C	48RND-T	3,795	2,350	BW	2,195	1,975
☆	48" Square Fixed Top - Pedestal with 4 legs	48SQ-C	48SQ-T	3,795	3,250	BW		2,925
58	42" Round Tilt-Top Tripod Breakfast Table	42RND-C	42RND-T	3,600	2,195	BW	1,695	1,495
☆	42" Square Fixed Top - Pedestal with 4 legs	42SQ-C	42SQ-T	3,600	2,095	BW		1,885
58	36" Tripod Breakfast Table (NO TILT)	36RND-C	36RND-T	2,650	1,850	BW	1,095	985
62	Nantucket Ships Table	NANST-C	NANST-T	4,700	3,495	BW		4,230
58	Queen Anne Breakfast Table	QABT-C	QABT-T	3,150	2,195	BW		1,975



Cat. Pg.	Windsor & Country Chairs	Order Entry Number	Manufacture Suggested Retail Price	Price	Ship Via	END of YEAR Price	Price with coupon
	Bowback Windsor Side Chair	BWSC	1,150	798	BW	559	503
	Continuous Arm Windsor Chair	CAWC	1,529	1,069	BW	749	674
	Continuous Arm Windsor Settee	CAWS	2,850	1,985	BW	1,390	1,251
	Fanback Windsor Side Chair	FWSC	1,225	855	BW	599	539
	Fanback Windsor Arm Chair	FWAC	1,700	1,198	BW	839	755
	Combback Windsor Arm Chair	CWAC	1,489	1,039	BW	729	656
	1760 Bow Back Side	1760BBS	969	680	BW		
	1760 Continuous Arm	1760CAW	1,259	880	BW		
	Bamboo Bow Back Side	BAMBB	970	680	BW		
	Bamboo Continuous Arm	BAMCA	1,259	880	BW		
	Boston Sack Back Arm	BSBA	1,529	1,070	BW		
	Nantucket Arm	NANARM	1,859	1,300	BW		
	Nantucket Side	NANSIDE	1,085	760	BW		
	New England Fan Back Arm	NEFBA	1,459	1,020	BW		
	New England Fan Back Side	NEFBS	1,085	760	BW		
	Pennsylvania Fan Back Arm	PFBA	1,650	1,150	BW		
	Rhode Island Bow Back	RIBBS	870	610	BW		
	Rhode Island Continuous Arm	RIBBA	1,259	880	BW		
60	Wakefield Fan Back Arm	WFBA	1,545	1,080	BW		
	Wakefield Fan Back Side	WFBS	969	680	BW		
62	Warren Bow Back Side	WBBS	969	680	BW		
65	Warren Continuous Arm	WBBA	1,259	880	BW		
65	Warren Sack Back Arm	WSBA	1,470	1,030	BW		
	1760 Bow Back Bar Stool	1760BBST	1,245	870	BW		
65	Pennsylvania Writing Arm Chair	PWAC	2,450	1,850	BW		

Cat. Pg.	Beds	Order Entry Number CH	Order Entry Number TM	Manufacture Suggested Retail Price	Factory Price	Ship Via (W/Set Up)	END of YEAR Price	Price with coupon
	Acorn Bed, single	APBS-C	APBS-T	3,485	2,440	BW	1,995	1,796
	Acorn Bed, double	APBD-C	APBD-T	3,965	2,775	BW	2,195	1,976
92	Acorn Bed, queen	APBQ-C	APBQ-T	4,750	3,325	BW	2,795	2,516
	Acorn Bed, king	APBK-C	APBK-T	5,855	4,099	BW	3,595	3,236
	Acorn Bed,ca king	APBCK-C	APBCK-T	6,250	4,375	BW	3,795	3,416
90	Cannonball Bed, single	CBBS-C	CBBS-T	3,485	2,440	BW	1,995	1,796
90	Cannonball Bed, double	CBBD-C	CBBD-T	3,965	2,775	BW	2,195	1,976
90	Cannonball Bed, queen	CBBQ-C	CBBQ-T	4,750	3,325	BW	2,795	2,516
90	Cannonball Bed, king	CBBK-C	CBBK-T	5,855	4,099	BW	3,595	3,236
90	Cannonball Bed, ca king	CBBCK-C	CBBCK-T	6,250	4,375	BW	3,795	3,416
	Low Pencil Post Bed, single	LPPBS-C	LPPBS-T	3,485	2,440	BW	1,795	1,616
95	Low Pencil Post Bed, double	LPPBD-C	LPPBD-T	3,965	2,775	BW	1,895	1,706
	Low Pencil Post Bed, queen	LPPBQ-C	LPPBQ-T	4,750	3,325	BW	2,295	2,066
	Low Pencil Post Bed, king	LPPBK-C	LPPBK-T	5,855	4,099	BW	2,895	2,606
	Low Pencil Post Bed, ca king	LPPBCK-C	LPPBCK-T	6,250	4,375	BW	3,195	2,876
95	Low Post Bed, single (no footboard)	LPBS-C	LPBS-T	3,370	2,360	BW	1,895	1,706
	Low Post Bed, double (no footboard)	LPBD-C	LPBD-T	3,750	2,625	BW	2,095	1,886
	Low Post Bed, queen (no footboard)	LPBQ-C	LPBQ-T	4,550	3,189	BW	2,595	2,336
	Low Post Bed, king (no footboard)	LPBK-C	LPBK-T	5,659	3,960	BW	3,395	3,056
	Low Post Bed, ca king (no footboard)	LPBCK-C	LPBCK-T	6,150	4,300	BW	3,695	3,326
★	Martha's Vineyard Platform Bed, single	MVPBS-C	MVPBS-T	2,565	1,795	BW	1,595	1,436
★	Martha's Vineyard Platform Bed, double	MVPBD-C	MVPBD-T	2,695	1,895	BW	1,695	1,526
★	Martha's Vineyard Platform Bed, queen	MVPBQ-C	MVPBQ-T	3,150	2,195	BW	1,895	1,706
★	Martha's Vineyard Platform Bed, king	MVPBK-C	MVPBK-T	3,995	2,795	BW	2,550	2,295
★	Martha's Vineyard Platform Bed, CA king	MVPBCK-C	MVPBCK-T	4,550	3,195	BW	2,895	2,606
	Nantucket Basket Bed, single	NBBS-C	NBBS-T	5,800	4,065	BW	3,375	3,038
	Nantucket Basket Bed, double	NBBD-C	NBBD-T	7,150	4,995	BW	4,150	3,735
	Nantucket Basket Bed, queen	NBBQ-C	NBBQ-T	7,500	5,250	BW	4,200	3,780
	Nantucket Basket Bed, king	NBBK-C	NBBK-T	8,950	6,250	BW	5,195	4,676
	Nantucket Basket Bed, ca king	NBBCK-C	NBBCK-T	9,825	6,895	BW	5,700	5,130
	Pencil Post Bed, single	PPBS-C	PPBS-T	3,970	2,780	BW	2,100	1,890
	Pencil Post Bed, double	PPBD-C	PPBD-T	4,355	3,050	BW	2,400	2,160
96	Pencil Post Bed, queen	PPBQ-C	PPBQ-T	4,950	3,460	BW	2,695	2,426
	Pencil Post Bed, king	PPBK-C	PPBK-T	5,745	4,020	BW	3,395	3,056
	Pencil Post Bed, ca king	PPBCK-C	PPBCK-T	6,340	4,439	BW	3,695	3,326
91	Pine Tree Bed, single	PTBS-C	PTBS-T	3,485	2,440	BW	1,895	1,706
	Pine Tree Bed, double	PTBD-C	PTBD-T	3,965	2,775	BW	2,095	1,886
	Pine Tree Bed, queen	PTBQ-C	PTBQ-T	4,750	3,325	BW	2,695	2,426
	Pine Tree Bed, king	PTBK-C	PTBK-T	5,855	4,099	BW	3,495	3,146
	Pine Tree Bed, ca king	PTBCK-C	PTBCK-T	6,250	4,375	BW	3,795	3,416
	Sheraton Field Bed (reeded), single	SFBR5-C	SFBR5-T	5,179	3,600	BW	2,995	2,696
	Sheraton Field Bed (reeded), double	SFBRD-C	SFBRD-T	5,525	3,869	BW	3,195	2,876
	Sheraton Field Bed (reeded), queen	SFBRQ-C	SFBRQ-T	605	4,250	BW	3,495	3,146
	Sheraton Field Bed (reeded), king	SFBRK-C	SFBRK-T	7,100	4,995	BW	3,995	3,596
	Sheraton Field Bed (reeded), CA king	SFBRCK-C	SFBRCK-T	7,495	5,250	BW	4,195	3,776
94	Sheraton Field Bed (smooth), single	SFBSS-C	SFBSS-T	4,800	3,360	BW	2,895	2,606
	Sheraton Field Bed (smooth), double	SFBSD-C	SFBSD-T	5,179	3,600	BW	3,095	2,786
	Sheraton Field Bed (smooth), queen	SFBSQ-C	SFBSQ-T	5,700	3,995	BW	3,395	3,056
	Sheraton Field Bed (smooth), king	SFBSK-C	SFBSK-T	6,595	4,600	BW	3,895	3,506
	Sheraton Field Bed (smooth), ca king	SFB5CK-C	SFB5CK-T	7,100	4,995	BW	4,095	3,686

Cat. Pg.		Order Entry Number CH	Order Entry Number TM	Manufacture Suggested Retail Price	Factory Price	Ship Via (W/Set Up)	END of YEAR Price	Price with coupon
★	Sheraton Tall Bed (reeded), single	STBRS-C	STBRS-T	5,179	3,600	BW	2,895	2,606
★	Sheraton Tall Bed (reeded), double	STBRD-C	STBRD-T	5,700	3,995	BW	3,195	2,876
★	Sheraton Tall Bed (reeded), queen	STBRQ-C	STBRQ-T	6,150	4,300	BW	3,450	3,105
★	Sheraton Tall Bed (reeded), king	STBRK-C	STBRK-T	7,050	4,950	BW	3,950	3,555
★	Sheraton Tall Bed (reeded), ca king	STBRCK-C	STBRCK-T	7,880	5,495	BW	4,395	3,956
	Sheraton Tall Bed (smooth), single	STBSS-C	STBSS-T	4,800	3,360	BW	2,695	2,426
94	Sheraton Tall Bed (smooth), double	STBSD-C	STBSD-T	5,350	3,745	BW	2,995	2,696
	Sheraton Tall Bed (smooth), queen	STBSQ-C	STBSQ-T	5,800	4,050	BW	3,495	3,146
	Sheraton Tall Bed (smooth), king	STBSK-C	STBSK-T	6,695	4,695	BW	3,750	3,375
	Sheraton Tall Bed (smooth), ca king	STBSCK-C	STBSCK-T	7,495	5,150	BW	4,195	3,776
93	Urn Post Bed, single (no footboard)	UPBS-C	UPBS-T	3,370	2,360	BW	1,795	1,616
	Urn Post Bed, double (no footboard)	UPBD-C	UPBD-T	3,750	2,625	BW	1,895	1,706
	Urn Post Bed, queen (no footboard)	UPBQ-C	UPBQ-T	4,550	3,189	BW	2,295	2,066
	Urn Post Bed, king (no footboard)	UPBK-C	UPBK-T	5,659	3,960	BW	2,895	2,606
	Urn Post Bed, ca king (no footboard)	UPBCK-C	UPBCK-T	6,150	4,300	BW	3,195	2,876
	Headboard Sections include 2 posts, headboard, rail and metal frame							
★	Headboard with Frame, Single (Low Post -Martha's Vineyard, Pine Tree, Urn)	HDBDS-C	HDBDS-T	1,795	1,250	BW	1,095	986
★	Headboard with Frame, Double (Low Post -Martha's Vineyard, Pine Tree, Urn)	HDBDD-C	HDBDD-T	2,150	1,495	BW	1,295	1,166
★	Headboard with Frame, Queen (Low Post -Martha's Vineyard, Pine Tree, Urn)	HDBDQ-C	HDBDQ-T	2,295	1,895	BW	1,495	1,346
★	Headboard with Frame, King (Low Post -Martha's Vineyard, Pine Tree, Urn)	HDBDK-C	HDBDK-T	2,700	2,195	BW	1,995	1,796
★	Headboard with Frame,Ca King (Low Post -Martha's Vineyard, Pine Tree, Urn)	HDBDCK-C	HDBDCK-T	3,429	2,400	BW	2,095	1,886
★	Headboard with Frame, Single (Acorn, Cannonball, Low Pencil Post)	HDBDS-C	HDBDS-T	2,295	1,600	BW	1,395	1,256
★	Headboard with Frame, Double (Acorn, Cannonball, Low Pencil Post)	HDBDD-C	HDBDD-T	2,499	1,750	BW	1,495	1,346
★	Headboard with Frame, Queen (Acorn, Cannonball, Low Pencil Post)	HDBDQ-C	HDBDQ-T	3,600	1,895	BW	1,695	1,526
★	Headboard with Frame, King (Acorn, Cannonball, Low Pencil Post)	HDBDK-C	HDBDK-T	3,750	2,295	BW	1,995	1,796
★	Headboard with Frame, Ca King (Acorn, Cannonball, Low Pencil Post)	HDBDCK-C	HDBDCK-T	3,985	2,595	BW	2,095	1,886
★	Headboard with Frame, Single (Pencil Post)	HDBDS-C	HDBDS-T	2,495	1,600	BW	1,450	1,305
★	Headboard with Frame, Double(Pencil Post)	HDBDD-C	HDBDD-T	2,600	1,750	BW	1,495	1,346
★	Headboard with Frame, Queen(Pencil Post)	HDBDQ-C	HDBDQ-T	2,850	1,895	BW	1,695	1,526
★	Headboard with Frame, King (Pencil Post)	HDBDK-C	HDBDK-T	3,750	2,295	BW	1,995	1,796
★	Headboard with Frame,Ca King(Pencil Post)	HDBDCK-C	HDBDCK-T	3,899	2,595	BW	2,395	2,156
★	Headboard with Frame, Single (Nantucket)	HDBDS-C	HDBDS-T	3,870	2,275	BW		
★	Headboard with Frame, Double(Nantucket)	HDBDD-C	HDBDD-T	4,750	2,796	BW		
★	Headboard with Frame, Queen(Nantucket)	HDBDQ-C	HDBDQ-T	4,998	2,940	BW		
★	Headboard with Frame, King (Nantucket)	HDBDK-C	HDBDK-T	5,950	3,496	BW		
★	Headboard with Frame,Ca King (Nantucket)	HDBDCK-C	HDBDCK-T	6,545	3,850	BW		
93	Trundle Bed	TRUNDLE-C	TRUNDLE-T	2,995	1,495	UPS	1,350	1,215

Cat. Pg.	Platform Beds	Order Entry Number CH	Order Entry Number TM	Manufacture Suggested Retail Price	Factory Price	Ship Via (W/Set Up)	FALL SALE Price	Price with coupon
	Platform Bed, single with poplar posts + beveled foot post (Low Post, Martha's Vineyard, Pine Tree, Urn)	PLBS-C	PLBS-T	2,565	1,795		1,595	1,436
	Platform Bed, double with poplar posts + beveled foot post (Low Post, Martha's Vineyard, Pine Tree, Urn)	PLBD-C	PLBD-T	2,695	1,895		1,695	1,526
	Platform Bed, queen with poplar posts + beveled foot post (Low Post, Martha's Vineyard, Pine Tree, Urn)	PLQ-C	PLBQ-T	3,150	2,195		1,895	1,706
	Platform Bed, king with poplar posts + beveled foot post (Low Post, Martha's Vineyard, Pine Tree, Urn)	PLBK-C	PLBK-T	3,995	2,795		2,550	2,295
	Platform Bed, CA king with poplar posts + beveled foot post (Low Post, Martha's Vineyard, Pine Tree, Urn)	PLBCK-C	PLBCK-T	4,550	3,195		2,895	2,606
	Platform Bed, single with poplar posts + beveled foot post (Acorn, Cannonball, Low Pencil Post)	PLBS-C	PLBS-T	2,695	1,895		1,695	1,526
	Platform Bed, double with poplar posts + beveled foot post (Acorn, Cannonball, Low Pencil Post)	PLBD-C	PLBD-T	2,995	2,295		1,995	1,796
	Platform Bed, queen with poplar posts + beveled foot post (Acorn, Cannonball, Low Pencil Post)	PLBQ-C	PLBQ-T	2,995	2,495		2,195	1,976
	Platform Bed, king with poplar posts + beveled foot post (Acorn, Cannonball, Low Pencil Post)	PLBK-C	PLBK-T	4,279	2,995		2,695	2,426
	Platform Bed, CA king with poplar posts + beveled foot post (Acorn, Cannonball, Low Pencil Post)	PLBCK-C	PLBCK-T	4,850	3,395		3,095	2,786